

# Asia Healthcare Holdings acquires nephrology chain AINU for ₹600cr

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**Bengaluru:** TPG-backed Asia Healthcare Holdings (AHH), which focuses on single specialty healthcare delivery chains, has acquired a majority stake in Asian Institute of Nephrology and Urology (AINU) for Rs 600 crore.

AINU was founded in 2013 by a team of urologists and nephrologists led by Dr C Mallikarjuna and Dr P C Reddy. The network has over 500 beds, completed over 50,000 procedures and has treated over 400,000 pa-

tients. The company operates seven hospitals across Hyderabad, Visakhapatnam, Siliguri and Chennai.

The acquisition marks AHH's foray into urology and nephrology, its fourth specialty segment. Vishal Bali, executive chairman of AHH, said AINU not only has added a new specialty to the AHH platform, but has also strengthened its vision of scaling the single specialty healthcare delivery ecosystem in the country. AHH has invested \$270 million across specialty healthcare providers. It owns and runs Mother-

“We've also been investing in specialties which have a very sharp clinical influence. Our mandate is to take on single specialty enterprises, and grow them with not just capital, but depth and rigour of operational expertise



**Vishal Bali** | EXECUTIVE CHAIRMAN, AHH

hood Hospitals, a network of 23 women and children's hospitals across 11 cities in India, and Nova IVF Fertility, a chain of 68 IVF centres

across 44 cities in India & South Asia. AHH built CTSI, India's second largest chain of oncology hospitals, and exited the company in 2019.

AINU has completed 1,000 surgeries with the use of robotic technology. On the nephrology front, more than 200,000 dialysis and 300 kidney transplants have been performed by the chain. India is amongst the top three nations globally in incidence of urological disorders. The high incidence of diabetes and hypertension is also accelerating the prevalence of chronic kidney disease.

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